

luxury

Industrious Design

Whether renovating or building from the ground up, the distinctive designs and superb execution of Elias Associates Inc. creates an ideal place to call home

What is unique about Elias Associates?

We're a full service design/build firm with extensive experience in creating and building distinctive and functional designs for projects of all sizes. Our ability to realize the creative vision of our design team places us in a select category of firms that are able to construct what they have designed. We build long-term relationships with our clients and with those whom we direct to execute our designs. We bring the entire dream to fruition, guiding, managing and delivering it on time and on budget.

How long have you been in business and what do you offer?

We've been providing exceptional service to a devoted clientele for more than 20 years. Projects have included city apartments, residences, corporate offices, hospitality and liturgic projects. We are a one-stop boutique where you will be shown the wonder of choices the design universe offers: the newest innovations, the greenest building materials, the most sumptuous fabrics, the most dazzling stones, exotic woods, the sexiest of leathers and so on.

What is your process?

Every space is analyzed for future function and customized to fit the client's needs. We listen closely to our clients so the spaces they will ultimately call home are a reflection of their own style and personality. Every space is planned and executed to coordinate with each other and to exceed the client's expectations.

We don't work with middle men, so we can be more efficient (and therefore less expensive) without compromising quality. We work with an open book system wherein the client is directly privy to all the hard cost bids and can participate (if they so choose) in the selection process. Our collaboration with state-of-the-art consultants and a guild of old world craftsmen produces the



A luxurious living room by Elias Associates Inc.

most memorable projects. From conception to completion, we are committed to overseeing every element of the design and construction process.

What kind of style are you known for?

The design vocabulary of our team encompasses classic, traditional, eclectic and contemporary styles. We strive to respond to the oftentimes conflicting demands of the architecture, the function and the personal preferences of our client. We create excitement, tension and balance through the juxtaposition of the various period styles, with modernism always a constant.

Please describe what a "ground up" project by Elias is like.

A "ground up" project means a clean slate

to work from. Unlike a renovation, a ground up project offers a multitude of design possibilities—creative optimization limited only by surrounding architecture, local ordinance and budget.

Is there a recent job you're particularly proud of?

We designed a modernist addition to a turn-of-the-century shingle-style house. The scale, proportions and sleek material selections of the new all enhance the rugged beauty of the old. ♦

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